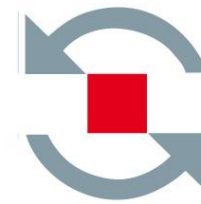


Cross European PV Take-back Services

SIMPLE COST-EFFECTIVE COMPLIANCE

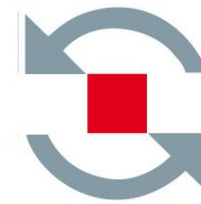
13/04/2015





Agenda

- 1 PVM Producers' legal obligations**
- 2 ERP - European Recycling Platform**
- 3 ERP services**
- 4 ERP advantages**



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■ Did you know..?

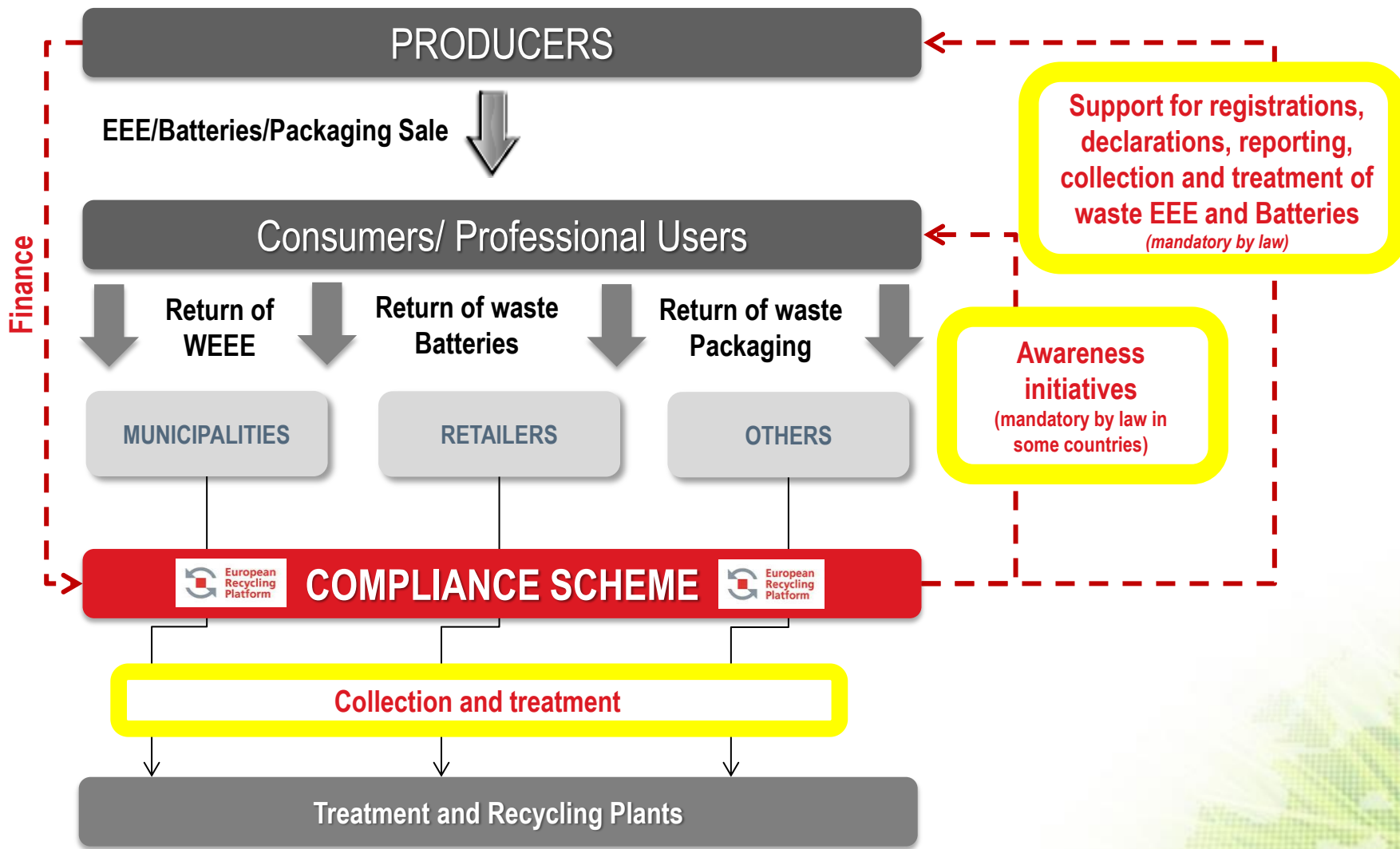
- The **EU directive** on waste electrical and electronic equipment (WEEE) was first launched in 2003 to regulate the disposal and recycling of electrical and electronic waste at the end of their life cycle.
- With the amendment of the **WEEE directive of August 14th 2012**, a legal obligation for PV recycling has been introduced at EU level (WEEE Directive 2012/19/EU).
- With the transposition of the new European WEEE directive into national law, recycling of PV modules for the first time becomes subject to **producer's responsibility**.

■ What does that mean for your business?

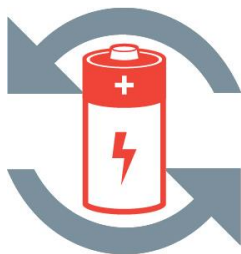
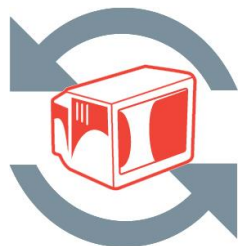
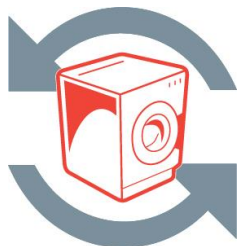
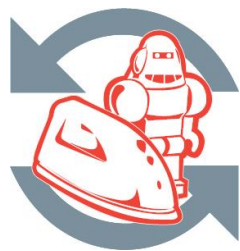
- As a PV producer (manufacturer, distributor, reseller, importer, internet or distance seller) you are legally obliged to secure disposal and recycling of the PV modules you sell, including the related financing.
- Producer responsibility applies to all components of a PV plant: PV modules, inverters and batteries.



Your Legal Obligations



This flow chart is an overview of the recycling process in Europe according to the WEEE directive. Given the different local transpositions of the WEEE directive, the specific local process can be different from the one described above.



WEEE / BATTERIES / PACKAGING

Different local regulations and different requirements in each of the EU member states and other European countries (e.g. Norway, Switzerland,...)



- Different local authorities
- Different local reports' formats
- Different local deadlines
- Different local fees









1 Directive

28 Transpositions












The WEEE Compliance in Europe

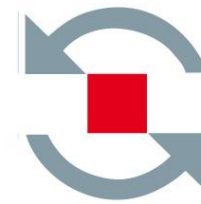


Country	WEEE transposed	Entry into force
Austria 	✓	01.07.2014
Belgium	✗	WEEE recast transposition partially published
Bulgaria	✓	01.01.2014
Croatia	✓	02.05.2014
Czech Republic	✓	01.10.2014
Cyprus	✗	-
Denmark 	✓	14.02.2014
Estonia	✓	2014
Finland 	✓	15.07.2014
France 	✓	24.08.2014
Greece	✓	09.05.2014
Germany 	✗	01.11.2015 (expected)
Ireland 	✓	29.03.2014

The WEEE Compliance in Europe



Country	WEEE transposed	Entry into force
Italy 	✓	12.04.2014
Luxemburg	✓	30.07.2014
Malta	✓	2014
Netherlands 	✓	14.02.2014
Norway 	✗	-
Poland 	✗	2015 (expected)
Portugal 	✓	08.05.2014
Slovakia 	✗	01.07.2015 (expected)
Slowenia	✗	-
Spain 	✓	21.02.2015
Sweden 	✓	15.10.2014
UK 	✓	01.01.2014



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ERP – Who we are



ERP is a **One Stop Shop service provider** for the collection and treatment of **PV modules**, Waste of Electronic and Electrical Equipment (**WEEE**), **batteries** and **packaging** waste.

Set up in **2002** as the **first pan-European company** in order to secure the cost-effective implementation of the EU WEEE directive for members, consumers, environment and society.



Integrated solutions

- ✓ Services and know-how for all **waste streams**.
- ✓ More than **30 Compliance** schemes in **17 countries**.
- ✓ An **integrated service provider** for compliance, consulting, take-back and recycling.
- ✓ Take-back of **all electrical parts of your PV installation**

- **Local, national, international: We are at your service** -

PV take-back across borders



European
Recycling
Platform

Transfer of the **advantages of multinational recycling processes** to the customers.

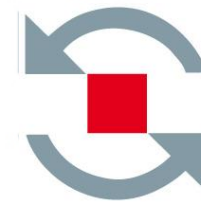
Specific solutions for companies **operating across borders**.



Europe-wide solutions

- ✓ **Approved** in 14 EU countries plus Norway, Israel and Turkey
- ✓ **European solution**: coordinated service and EU compliance
- ✓ **Volumes collected**: over 2,000,000 tons
- ✓ **Members**: over 3,000 membership agreements
- ✓ **ERP Team**: 100 employees in Europe

- **As the only organization offering pan-European compliance, we deliver the broadest range of services -**



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While the European WEEE directive determines the general goals, different rules apply in every member state according to the national transposition of the directive.

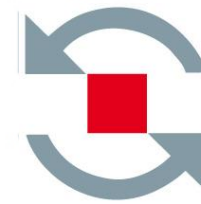
ERP provides **an integrated country-specific and cross-border service** to help you fulfill all your legal obligations across Europe:

- ✓ Producer and product **registration** with the national authorities (B2B, B2C, dual use)
- ✓ Completion of the necessary **reports** to the responsible authorities:
 - ❖ Put-on-market volumes (tons)
 - ❖ Collected & treated volumes (tons)Different reports' frequencies and forms, depending on the local regulations
- ✓ **Collection & treatment** according to the local regulations

ERP takes care of the **end-of-life-management of the PV installation:**

- ✓ Proper and environmentally compatible
 - ❖ Collection
 - ❖ recycling or
 - ❖ disposal

in **WEEE audited treatment plants**
- ✓ **Ensuring financing** of the whole waste management process
- ✓ Deposit of an insolvency-proof guarantee incl. fiduciary administration
- ✓ Wide-ranging of **consultancy services**



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ERP Advantages



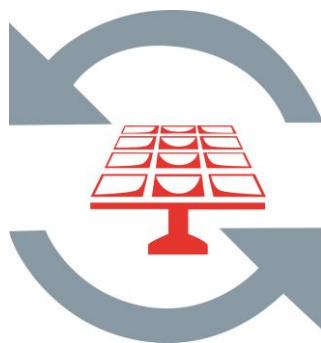
- ✓ **An established compliance Scheme: a set up that is running and safe**
 - ❖ Ease of registration and declarations for producers, thanks to an experienced team and proficient Information Systems
 - ❖ Controlled operations management : reverse chain, volumes consolidations, transportation, treatment, traceability, etc... meeting all regulations requirements

- ✓ **A complete offer: the only Compliance Scheme covering all electrical parts of the PV installation**
 - ❖ PV Modules
 - ❖ Inverters
 - ❖ Energy storage devices and batteries
 - ❖ Other components

- ✓ **An attractive price: controlled costs**
 - ❖ ERP can offer an attractively priced solution thanks to an organisation that is already established and offers synergies and opportunities to mutualise with others WEEE activities

ERP ensures compliance with your producer responsibility obligations **and manages the end-of-life of your products.**

For our members we organize the take-back, recycling and disposal of their PV modules including financial and administrative obligations.



- **ERP, the only global and competitive Compliance for your entire PV installation -**



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